



**THE TECH  
FACTORY**

# **COMPANY PROFILE**





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# About the Company

At The Tech Factory, we have decided to focus on a specific segment of the salvage industry, as we believe this will help us achieve our overall goal, which is unmatched quality, speed and reliability, not only in service throughout the entire process, but also the end product.

Focusing solely on Apple devices allows us to channel our expertise into perfecting the business workflow from start to finish. With a passion for technology and a dedication to environmental sustainability, we've established ourselves as a leader in the industry, providing insurers with a hassle-free way to recover value from their damaged devices.

Our team of technicians have a combined 20 years in experience in the cellular industry and specialize in the repair of, but not limited to, iPhones, MacBooks, iMacs, iPads and Apple Watches.

We take pride in our eco-friendly approach. By salvaging and refurbishing devices, we contribute to a greener planet and a brighter future, by reducing electronic waste and offering affordable options to consumers. Our commitment to quality and sustainability has earned us the trust of countless partners and customers.

Thank you for choosing The Tech Factory as your preferred device salvage company. Together, we can make a difference—one device at a time.



# Vision & Mission

## Vision:

To provide quality salvage solutions to customers, partners and suppliers for Apple products, improving the profitability for all involved.

## Mission:

The Tech Factory aims to bridge the gap between insurance companies and salvage resellers, giving power back to underwriters and insurers, through this we would equally promote an ecosystem where resellers have access to genuine parts.

# WHY CHOOSE US?



The Tech Factory business solutions to the Insurance Industry are delivering significant benefits to Insurance Companies, Underwriting Management Agencies, and Administration Houses in South Africa.

Insurance Service Providers would choose The Tech Factory all-encompassing service offering for 3 essential reasons:

## **1. PHILANTHROPIC PARTNERSHIP**

The Tech Factory believes that the provision of our services brings forth environmental and socio-economic benefits. “Irreparable” devices are “recycled” instead of dumped, thus following our “Reincarnation for electronics” philosophy. Socio-economically, we assist in closing the gap between higher and lower LSM’s through the resale of newly refurbished devices to the population.

## **2. INDUSTRY ENDORSEMENT**

With almost four decades of experience, collectively in the Insurance and Electrical & Mechanical Industries, working with mobile and other electronic devices. The Tech Factory team holds the expertise that ensures a solid platform for a niche service offering.

## **3. PROFESSIONAL SERVICES**

Tech Factory specializes in the salvage of electronic equipment with core focus on mobile phones, tablet devices, laptops and Apple accessories. Devices deemed “irreparable” by the Insurance provider are collected by The Tech Factory representative, and removed. Major Insurance industry players draw benefit from flexible deal structures, driven by higher volumes and hence better returns per unit.

# Our Services

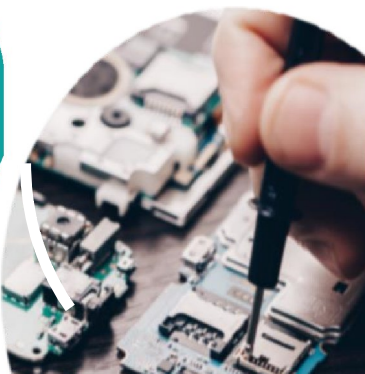


The Tech Factory full-service offering focuses on the salvage of various types of electronics equipment – all Mobile Phones, Smart Phones, Smart Devices, Tablets, iPods, Watches and Laptops. Thus, we conduct the following services:

1. Removal of unwanted equipment;
2. Procurement of the electronic devices regardless of their condition;
3. Offering a complimentary source of revenue through a tailored pricing structure;
4. Corporate Social Responsibility via green projects;
5. Value-added service to our clients;
6. Post Claims Auditing and suppliers' driving efficiency.

# How We Work

- We arrange collection of salvage item with the clients;
- Collect the devices and specification information;
- Record the item on our system using Monday.com
- We salvage the device for resellers to buy parts;
- We payout between R400 - R600 for a device subject to its condition.



*Connect  
With  
Us!*

**My**  
**Contact**  
**Sibulele Sijaji**  
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